# **2024 PARTNERSHIP GUIDE**

Your Company + Our Community

**A Wise Investment** 



# **2024 UNITED WAY COMPANY & INDIVIDUAL AWARDS**

Become a Leading Partner with United Way of Northeast Arkansas

### **WORKPLACE GIVING**

100% Employee Giving Partners

### **LEADING 15 PARTNERS**

Our leading 15 partners will be recognized as our "Fabulous 15", the companies who raise the most total dollars for United Way. These funds can be raised through corporate donations, employee giving, and special events.

### **OVERALL COMPANY LEADERS**

**Leading Bank:** Awarded to the top overall bank partner

**Leading Manufacturer:** Awarded to the top overall

manufacturing partner

Leading Healthcare Provider: Awarded to the top overall

healthcare partner leading partner

**Overall Leader:** Awarded to the overall leader for the annual

campaign



### INDIVIDUAL VOLUNTEER AWARDS

**Michael Nunnally Loaned Executive of the Year:** Michael Nunnally served our community through his work with United Way for nearly 10 years, starting his journey as a Loaned Executive. This award is presented annually to a Loaned Executive who has represented their company, United Way, and our community exceedingly well during their time as a Loaned Executive.

**Community Above Self:** This award is presented to a United Way volunteer who went above and beyond during the year to serve others above themself. They are a pillar in our community for what it means to put our community above yourself.

**Campaign Champion Award:** This award is presented to a volunteer or company who blew us away with their commitment and service to the United Way Annual Campaign.

**Terry Williams Service Award:** This award is presented to a Day of Caring volunteer who has helped our annual event come to life year after year. (award is presented annually at our Day of Caring event held in September)

### **UNITED WAY MISSION**

Working side by side with our community, United Way of Northeast Arkansas collects and invests our local and financial resources, targeting critical needs to build a sustainable, equitable future for our neighbors.



### **INVESTING FOR IMPACT**

Our collective approach and the scope of the work we do together is what makes United Way unique. Becoming a corporate partner or sponsoring a United Way event feels good, but makes good business sense too. Studies show consumers are more likely to support organizations that are involved in the local community and employees stay longer at companies who value their community and passions. United Way's brand is recognized throughout the world and carries tremendous value. You can feel good about your investment because healthy communities are good for business. United Way will support and promote your investment through recognition on marketing materials, extensive media coverage and recognition in United Way reports.

**63,490** PEOPLE IN NEA SUPPORTED

18
NONPROFIT PARTNERS

1 in 4
NEIGHBORS IMPACTED



### **HOW TO PARTNER**

Partner with us and help our community while reaching top community leaders, corporations and families through ongoing, joint promotional opportunities.

We offer various forms of corporate partnership opportunities through workplace campaigns, corporate gift opportunities, sponsored events, and in-kind donations. We have listed some opportunities below. While we believe the opportunities below provide the greatest value, we are happy to discuss a customized opportunity if you have something in mind or would like to make in-kind donations! Please reach out to our Director of Resource Development, Erin Calhoon at erin.calhoon@local.unitedway.org to learn more.

## EMPLOYEE WORKPLACE CAMPAIGNS

During a workplace campaign, executives and volunteers within a company encourage their co-workers to join United Way's work through a donation or pledge to United Way's Annual Campaign. Workplace campaigns are the largest share of our fundraising efforts, making up about 60% annually.

### **CORPORATE GIVING OPPORTUNITIES**

United Way's premier partnership opportunity is through Corporate Giving. Companies have the opportunity to partner with United way at the corporate level in two primary ways: a simple corporate campaign gift of any amount or a corporate employee matching gift that matches the gift of employees during their annual workplace campaign. Both gift types are eligible for Corporate Benefits and will receive on-going recognition and media coverage throughout the year as a leading partner of United Way.

### **Employee Giving Match**

Corporate Employee Matching Gifts are a great way to kick-start your company's workplace campaign success through supporting employees in their giving efforts. Our partners will encourage their companies to reach a goal of a set amount, with the promise of matching that gift dollar for dollar.

### **Corporate Gift**

Corporate Campaign Gifts are a major driving force in helping us reach our annual campaign goal. Many companies will donate a corporate gift on behalf of their employees in lieu of hosting a workplace campaign, supporting both their employees and our community!

## A LA CARTE EVENT SPONSORSHIPS

Many of United Way's Annual Events have been long-standing pillars in our community and attract our most influential community members, including top business leaders, professionals, and philanthropists to give you a premier venue for networking. We have included additional information about these events later in our guide.

- NEA Sings
- Stuff The Bus
- Batting for a Better Tomorrow
- · Day of Caring



City Water & Light



Frito Lay



Hytrol



ΔRR

## **CORPORATE GIFT OPTIONS & BENEFITS**

United Way accepts corporate gifts in the two primary forms listed below. Both gift types are eligible for our Corporate Gift Benefits.

Corporate Campaign Gifts are one-time gifts given to United Way of Northeast Arkansas.

**Corporate Employee Matching Gifts** are corporate pledges to encourage workplace giving campaigns to reach their full potential. Companies will match employee gifts dollar for dollar.

Partner Benefits	Champion \$20,000	Game Changer \$10,000	Visionary \$5,000	Mission \$2,500
<b>Board Position Invitation</b>	•			
Regional Impact Committee Invitation	•			
Speaking Opportunity at United Way Annual Luncheon	•			
Funded Nonprofit Tour Invitation for 2 Employees	•	•		
Feature in Campaign Video (when applicable)	•	•		
Table(s) of 8 + Parking Passes to United Way Annual Luncheon	2 tables, 8 passes	1 table, 4 passes		
Logo Featured on Annual Campaign T-Shirt	•	•	name only	
Recognition at United Way Office	•	•	•	
Logo Priority Placement in Annual Report	•	•	•	
Special Recognition at United Way Events	•	•	•	name only
Social Media Recognition as Corporate Partner	•	•	•	•
Listed on United Way Website with Link	•	•	•	•
Check Presentation Photo	•	•	•	•

<sup>\*</sup>Company match totals will be based on standard industry attrition rate to determine partner level

### **CORPORATE AGREEMENT**

CONTACT PERSON:	CHAMPION - \$20,000
COMPANY:	GAME CHANGER - \$10,000
PHONE:	
EMAIL:	VISHINARY - C5 HIH
ADDRESS:	MISSION - \$2,500
SIGNATURE	MY COMPANY IS INTERESTED IN AN EMPLOYEE GIVING CAMPAIGN WITH A CORPORATE MATCH



### **EVENT DETAILS**

This event is a virtual singing competition for local bands and musicians taking place primarily on Facebook, Youtube, and the United Way website. The contest features weekly contestant match-ups with \$1 online voting. Contestants must be affiliated with one of the pipe counties served by United Way. The NEA Sings contest drives our highest



one of the nine counties served by United Way. The NEA Sings contest drives our highest website traffic of the year, providing reach well beyond our Jonesboro office.

Over the duration of last year's contest, more than 120 Facebook posts were made, with an "estimated reach" of 176,563 over the three month duration of the contest. "Reach" is defined as the number of people who see a post at least once. It also includes reach from other sources, such as tags, check-ins and page or profile visits.

### **2023 HIGHLIGHTS**

**2,169** PAGE LIKES

3,000+
FOLLOWERS ON FACEBOOK PAGE

**26** Artists & Bands 176,563 3 Month Facebook Reach

### **EMPLOYEE ENGAGEMENT OPPORTUNITIES**

Our leading sponsors for our NEA Sings event will have the unique opportunity to "go live" with our team on our Facebook page during one week of competition. Our presenting sponsor will have the additional opportunity to introduce our winning band or musician centerstage at the annual Jonesboro BBQ Fest.















### **NEA SINGS SPONSORSHIP OPPORTUNITIES**

Sponsor Benefits	Presenting <b>SOLD</b>	Bracket \$1,000 (4 Available)	Final Four \$500 (1 Available)	Redemption Round \$500 (1 Available)
Event Competition Co-Branding	•			
Logo on All Competition Voting Pages	•			
Logo on Artist Registration Page	•			
Check Presentation Photo with Winner	•			
Opportunity to Introduce Winner at BBQ Fest	•			
Opportunity to go Live During Competition	•	•		
Mentions in Competition Voting Update Posts	minimum of 10	minimum of 5	minimum of 2	
Logo on All Promotions of Competition Bracket	•	•		
Logo on All Final Four Promotions	•		•	
Logo on All Redemption Round Promotions	•			•
Recognition on Website	•	•	•	•
Recognition on Social Media	•	•	•	•
Recognition in Competition Press Releases	•	•	•	•

### **SPONSORSHIP AGREEMENT**

CONTACT PERSON:	BRACKET SPONSORSHIP - \$1,000
COMPANY:	
PHONE:	FINAL FOUR SPONSORSHIP - \$500
EMAIL:	REDEMPTION ROUND SPONSORSHIP - \$500
ADDRESS:	
CICNATIIDE	





### **EVENT DETAILS**

United Way of Northeast Arkansas' Stuff the Bus is a community-wide school supply drive with multiple locations, covering eight counties and serving 20 school districts across Northeast Arkansas. Each year, Stuff the Bus draws parents, teachers, students,



and residents across Northeast Arkansas together for the common goal of helping our students succeed in school. 45% of the schools participating in Stuff the Bus have 100% of their student population qualifying for the free lunch program. Children from families with incomes below 130 percent of the poverty level are eligible for free meals.

40% of the participating schools have more than 50% of their student population that qualify for the reduced lunch program. Those with incomes between 130 percent and 185 percent of the poverty level are eligible for reduced-price meals. This supply drive provides students with needed supplies for the school year that otherwise may be financially impossible for families to afford without this drive.

### **2023 HIGHLIGHTS**

8 LOCATIONS

17
COMMUNITY TEAM DRIVES

19 PARTICIPATING SCHOOLS

41,707 SUPPLIES COLLECTED

### **EMPLOYEE ENGAGEMENT OPPORTUNITIES**

We are always looking for volunteers for our Stuff the Bus event! Each sponsor for this one day event will have the opportunity to provide volunteers from their company and serve as the site leader for one of our event locations. Location selection will be given on a first come first serve basis.















### STUFF THE BUS SPONSORSHIP OPPORTUNITIES

Sponsor Benefits	Backpack Sponsor \$3,500 (8 Available)
*Opportunity to Sponsor an Event Location	•
Recognition on Television	•
Logo Signage at Events Across 8 Counties	•
Logo on United Way Website	•
Logo on Print Media	•
Recognition on Social Media	•

<sup>\*</sup>Sponsor may serve as site leader for their sponsored location. Sponsor may provide branded tent, banner and signage at sponsored location, as well as invite company employees to host site.

\$500 of sponsorship will be designated to purchase school supplies for the schools represented at the selected site.

Location Selection will be first come, first served.

Locations will be as follows (subject to change):
Jonesboro, Parker Road Walmart
Jonesboro, Highland Drive Walmart
Paragould Walmart
Pocahontas Walmart
Wynne Walmart
Osceola Walmart
Trumann Walmart
Walnut Ridge Walmart

### SPONSORSHIP AGREEMENT

CONTACT PERSON:	
COMPANY:	
PHONE:	
EMAIL:	
SIGNATURE	

**DEADLINE: JULY 1, 2024** 

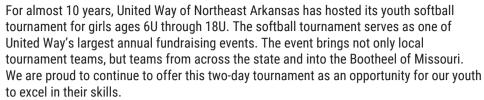
\$3,500 BACKPACK SPONSORSHIP

**LOCATION SELECTED:** 





### **EVENT DETAILS**





### **2023 HIGHLIGHTS**

**29** Youth teams 1,832
PLAYERS, COACHES & FANS

\$22,000
RAISED FOR UNITED WAY INITIATIVES & PARTNER PROGRAMS

### **EMPLOYEE ENGAGEMENT OPPORTUNITIES**

As you can imagine, our annual softball tournament takes numerous volunteers to put on! We love for our sponsors to have representatives from their company on-site during the event. We welcome your team to volunteer for this event held annually during the month of August.















### BATTING FOR A BETTER TOMORROW SPONSORSHIP OPPORTUNITIES

Sponsor Benefits	Presenting <b>SOLD</b>	Coach Sponsor \$1,750 (1 Available)	Gate Sponsor \$1,000 (2 Available)	Homeplate Sponsor \$500 (6 Available)	Dugout Sponsor \$500 (12 Available)
Event Co-Branding	•				
Opportunity to Table at Event Concessions	•				
Logo Featured on General Admission Wristbands (1,000+)	•				
Logo on Print Media	•				
Logo Featured on Coach Wristbands (100+)		•			
Opportunity to Provide Branded Coach Packet & Swag		•			
Opportunity to Provide Logo Tent at Event	•	•	•		
Logo Banner at Event (Provided by Sponsor)	•	•	•		
Logo Signage at Event (Provided by United Way)	•	•	•	•	•
Logo on Event T-Shirt	•	•	•	•	•
Recognition on Social Media	•	•	•	•	•
Logo on Website	•	•	•	•	•

### **SPONSORSHIP AGREEMENT**

CONTACT PERSON: \_\_\_\_\_\_

COMPANY: \_\_\_\_\_

PHONE: \_\_\_\_\_

EMAIL: \_\_\_\_

ADDRESS: \_\_\_\_\_

SIGNATURE \_\_\_\_\_

**DEADLINE: AUGUST 2, 2024** 

\$1,750 COACH SPONSORSHIP

\$1,000 GATE SPONSORSHIP

\$500 HOMEPLATE SPONSORSHIP

\$500 DUGOUT SPONSORSHIP



Since 1994, hundreds of volunteers have joined together with their companies to participate in our area's largest community service day. Through your Day of Caring sponsorship, your company will have the opportunity to immerse your employees into the work being done in our community, while increasing your visibility among more than 500 of our local community members and leaders.



### **2023 HIGHLIGHTS**

600+
LOCAL VOLUNTEERS, REPRESENTING
MORE THAN 50 LOCAL BUSINESSES

\$45,908
SAVED IN OUR COMMUNITY THROUGH
COMPLETED SERVICE PROJECTS

2,400 VOLUNTEER HOURS IN ONE DAY

PROJECTS COMPLETED, REPRESENTING MORE THAN 30 LOCAL NONPROFITS AND ORGANIZATIONS

### **EMPLOYEE ENGAGEMENT OPPORTUNITIES**

United Way of Northeast Arkansas coordinates dozens of hands-on projects for hundreds of volunteers on Day of Caring. Through your sponsorship, your company will have the opportunity to not only participate as volunteers for the event, but will be recognized as a leader in community service in Northeast Arkansas.















## DAY OF CARING SPONSORSHIP OPPORTUNITIES

Sponsor Benefits	Presenting SOLD	Hydration \$4,000 (1 Available)	T-Shirt Contest \$4,000 (1 Available)	Memorabilia \$4,000 (1 Available)	Hammer \$2,500 (5 Available)	Wheelbarrow \$1,000 (Unlimited)
Table of 8 + 4 parking passes to United Way Annual Luncheon	•					
Speaking Opportunity at Day of Caring Breakfast Kickoff	•					
Logo banner featured on stage at Breakfast Kickoff (to be provided by sponsor)	•					
Priority Placement in Day of Caring Annual Group Photo	•					
Project Selection Priority	•					
Recognition on Radio	•					
Logo on Print Media	•					
Reserved Seating at Breakfast Kickoff	•	•	•	•		
Logo Feature in Day of Caring Recap Video	•	•	•	•		
Exclusive Hydration Sponsorship Opportunities*		•				
Exclusive T-Shirt Contest Sponsorship Opportunities*			•			
Exclusive Memorabilia Sponsorship Opportunities*				•		
Logo Featured on Guest Table Tents (40+)	•	•	•	•	•	name only
Logo on Day of Caring T-Shirt	•	•	•	•	•	name only
Logo Ffeatured in Event Slideshow	•	•	•	•	•	name only
Logo Signage at Entrance of Breakfast Kickoff	•	•	•	•	•	•
Recognition on Social Media	•	•	•	•	•	•
Logo on Website	•	•	•	•	•	•

\*Exclusive Hydration Sponsorship Opportunities: This sponsorship will give your company the opportunity to visit various projects during the Day of Caring event, delivering up to 150 bottles of water to volunteers across Jonesboro. United Way will provide you with a magnetic sign for your vehicle showcasing your company as our hydration sponsor. Your company will also have the opportunity to provide water bottles with your logo and/or koozies with your logo. United Way will provide waters (no logo) if your company is not able to provide. This will serve as your company's project for our 2024 Day of Caring event.

\*Exclusive T-Shirt Contest Sponsorship Opportunities: This sponsorship will give your company the opportunity to co-host our annual t-shirt contest at the Day of Caring breakfast kickoff. Your company's logo will be featured on our slideshow as the backdrop during the contest, while someone from your company has the chance to help our team emcee the contest! We invite your company to provide a branded gift basket to be featured at the event and presented to the contest winner with their United Way acrylic award. This will not eliminate your company from participating in the t-shirt contest.

\*Exclusive Memorabilia Sponsorship Opportunities: This sponsorship will give your company the opportunity to sponsor our first annual Day of Caring event magnet, to be co-branded with United Way's Day of Caring logo. These magnets will be available at the breakfast kickoff and your company may "table" at the kickoff to pass out magnets to volunteers on-site.

### SPONSORSHIP AGREEMENT

CONTACT PERSON:	
COMPANY:	\$4,000 HYDRATION SPONSORSHIP
PHONE:	\$4,000 T-SHIRT CONTEST SPONSORSHIP
EMAIL:	\$4,000 MEMORABILIA SPONSORSHIP
ADDRESS:	\$2,500 HAMMER SPONSORSHIP
SIGNATURE	\$1,000 WHEELBARROW SPONSORSHIP



Please make checks payable to: United Way of Northeast Arkansas 407 Union St. Jonesboro, AR 72401

Completed Agreement may be sent to erin.calhoon@local.unitedway.org

**DEADLINE: AUGUST 16. 2024** 

# Y OF CARING

### **EXECUTIVE COMMITTEE**



Mike Phillips St. Bernards Board President



Bethany Noto First Horizon Bank Vice President & Campaign Chair

Mitch Hovis

First National Bank

Treasurer



Mark Morrow Arvest Bank Campaign Co-Chair



Thad West Frito Lay Past President



### Simmons Bank Secretary MEMBERS-AT-LARGE

**Hannah Stroupe** 



Misty Carr ABB. Inc.



Keith Cragg Summit Utilities



**Audrey Guinn** Jonesboro Radio Group



**Rob Lance** Evolve Bank & Trust



Bill Pate Coca-Cola Company

DIRECTORS

30ARD



Steven Lamm Jonesboro Unlimited



Lydia Parkey St. Bernards



Loretta McGregor A-State



Victor Rodriguez First Security Bank



Jon Warren Hytrol



Krissy Cantwell FMH Conveyors



Pedro Ramirez Centennial Bank



Melanie Edens NEA Baptist



**Tony Thomas** City of Jonesboro



Nate Schimmel Clty, Water, & Light



**Drew Milner** Gardner Milner, PLLC

### **EX OFFICIO**



Katey Provence ASU Director of Student Engagement



Heather Coats
Executive Director

### **OFFICE STAFF**



Erin Calhoon Development Director



Casey Kidd Finance Director













# LIVE UNITED













YOU CAN GIVE.

YOU CAN ADVOCATE.

YOU CAN VOLUNTEER.

YOU CAN LIVE UNITED.